

DISCLOSURE STATEMENT

Name: Ian Stuart Dalley

In accordance with the provisions of the Securities Markets Act 1988 and the Securities Markets (Investment Advisers and Brokers) Regulations 2007 this Disclosure Statement provides you with information and answers to questions about me. It provides details about:

- the services I can provide;
- how I operate my business;
- my qualifications as an investment adviser;
- what investment products I am able to sell you;
- which financial organisations I am able to place business with; and
- How I am remunerated.

This document was prepared on 07 March 2008.

Employer Duncan Cotterill Asset Management, a division of Duncan Cotterill legal professionals, based in Christchurch New Zealand but with offices in Auckland, Wellington and Nelson.

Address Level 9, Clarendon Tower
Cnr Worcester Street & Oxford Terrace
Christchurch 8140

Email i.dalley@duncancotterill.com

Experience

I have been an investment adviser with DuncanCotterill Asset Management since 1992 and give advice on savings, retirement savings, estate planning, investment and financial planning and portfolio management, but not insurance.

I joined Duncan Cotterill as an estate manager in 1987 and prior to this worked with the Public Trust for 4 years as an estates administrator.

Qualifications

Relevant qualifications include:

Certified Financial Planner (CFP)	1997
Diploma of Business Studies	1996
Bachelor of Arts (B.A.)	1982

I keep my qualifications up-to-date by completing the continuing education program as prescribed by the Institute of Financial Advisors (IFA).

How we operate

When we give advice we follow the internationally recognised six-step process:

- establishing the client-adviser relationship and scope of service;
- gathering client data and determining the clients goals and expectations;
- analysing and evaluating the client's financial position, cash and debt management, retirement planning, and investment needs;
- developing and presenting our written advice
- overseeing the implementation of the plan; and
- monitoring and reviewing the plan.

The services we provide will depend on your needs. They may include any or all of those detailed on this Disclosure Statement.

Our advice will take account of your personal objectives, financial situation and needs. It will be clear and concise, with enough detail for you to make an informed decision about whether to act on it.

Professional Relationships

Other than disclosed commissions we do not have any arrangement for remuneration from suppliers of products and services (eg referral fees, extraordinary payment or benefits).

No Duncan Cotterill partners hold directorships of any product supplier or service supplier, and we do not have tied arrangements or quotas with any product or service supplier.

To the best of our knowledge and belief we are not aware of any other existing or potential conflict of interest which

could impair our independence and objectivity as an advisor or provider of professional services. If we do become aware of such conflict we shall inform you.

We have a relationship with AEGIS Ltd who provides custodial and administration services for clients of Duncan Cotterill Asset Management who elect to use that service on an agreed basis.

Professional Bodies

I am a member of the Institute of Financial Advisers (IFA) and, as a condition of my membership I adhere to the IFA Code of Ethics and IFA Practice Standards in all facets of my practice.

I am also a member of the NZ Trustee Association (NZTA).

Professional Indemnity Insurance

In compliance with the Institute of Financial Advisers Code of Ethics, I have professional indemnity insurance which covers all my areas of practice as listed below.

This insurance provides protection for clients for:

- any error or omission
- defamation
- employee dishonesty; and
- includes "full prior acts" protection.

The minimum level of cover is in compliance with Institute of Financial Adviser's Membership By-laws.

The underwriter is AON Insurance Ltd, arranged as part of the Duncan Cotterill professional indemnity insurance cover.

Dispute Resolution

A dispute resolution facility is available by contacting the IFA, telephone 0800 404 422 or by writing to National Office, P O Box 5513, Wellington.

Areas of Advice

I provide advice in the following subject areas:

Cash/Debt management

Budgeting and debt reduction or restructuring establishing sufficient cash reserves and investing accordingly.

Risk Management

I identify areas requiring specialist advice and recommend an appropriate advisor

Retirement & Estate Planning

Determining retirement needs, assessing current provisions and providing solutions for any gaps. Identifying estate planning issues, and referring to appropriate legal advisors.

Investment Advice

Considering risk profile, investment timeframes and cashflow needs, recommending appropriate solutions on that basis.

Portfolio Management

Managing investment cashflows and payment of expenses. Monitoring investments and regular reviews.

I only give investment advice in the particular subject areas set out above.

Products

I can provide advice on all securities available in the New Zealand market including listed and unlisted fixed interest and debt securities, listed and unlisted shares, managed funds and investment trusts, superannuation funds, KiwiSaver products, capital guarantees, hedged investments and term deposits.

Disclosure of criminal convictions

I have not been:

- convicted of an offence under the Securities Markets Act 1988; the Investment Advisers (Disclosure) Act 1996 or the Securities Act 1978, or for crime involving dishonesty;
- a director or principal officer of a body corporate that has committed an offence against the Securities Markets Act 1988, the Investment Advisers (Disclosure Act) 1996 or the Securities Act 1978 or for a crime involving dishonesty;
- adjudged bankrupt;
- prohibited by an Act or by a court in any proceeding taken against me in my professional capacity; or
- expelled from, or prohibited from being a member of, a professional body.

Fees

My professional fees vary according to the precise nature of our engagement and may be based on:

- a fee charged by Duncan Cotterill to you
- a commission paid by the product suppliers to Duncan Cotterill following business placed with them

- a combination of fees and commission.

The fees you will have to pay Duncan Cotterill are set out in the schedule attached.

Handling of client monies

Client monies handled by me are deposited in a trust account complying with the Association's standards and with the New Zealand Law Society rules and other legal requirements. An internal file review programme audits legal compliance.

Our method of payment or delivery of investment money or investment property is as follows:

1. Funds made payable to Duncan Cotterill ("the firm") are credited to the client's trust account with the firm and placed on deposit until instructions from the client to invest are received. On receipt of instructions a cheque is drawn from the client's Trust Account and made payable to the Fund Manager or organisation to complete settlement of the transaction. Any security document then issued in the client's name will either be held by our firm or forwarded to the client directly for safe keeping.
2. Records will be kept in relation to money or property. These records will include relevant information about the transaction and as an investor/client you will have access to these records on request.

Fidelity Fund

Under s.169A of the Law Practitioners Act, the Solicitors Fidelity Guarantee Fund will not reimburse any loss incurred by a client who instructs Duncan Cotterill to invest money on his/her behalf.

Declaration

I declare that this document when completed and signed incorporates the required standards of disclosure in terms of the Standards of Professional Practice required by the Institute of Financial Advisers (IFA).

I S Dalley
Manager - Investment
Duncan Cotterill Asset Management